



# Space and Naval Warfare Systems Center Atlantic Contracts

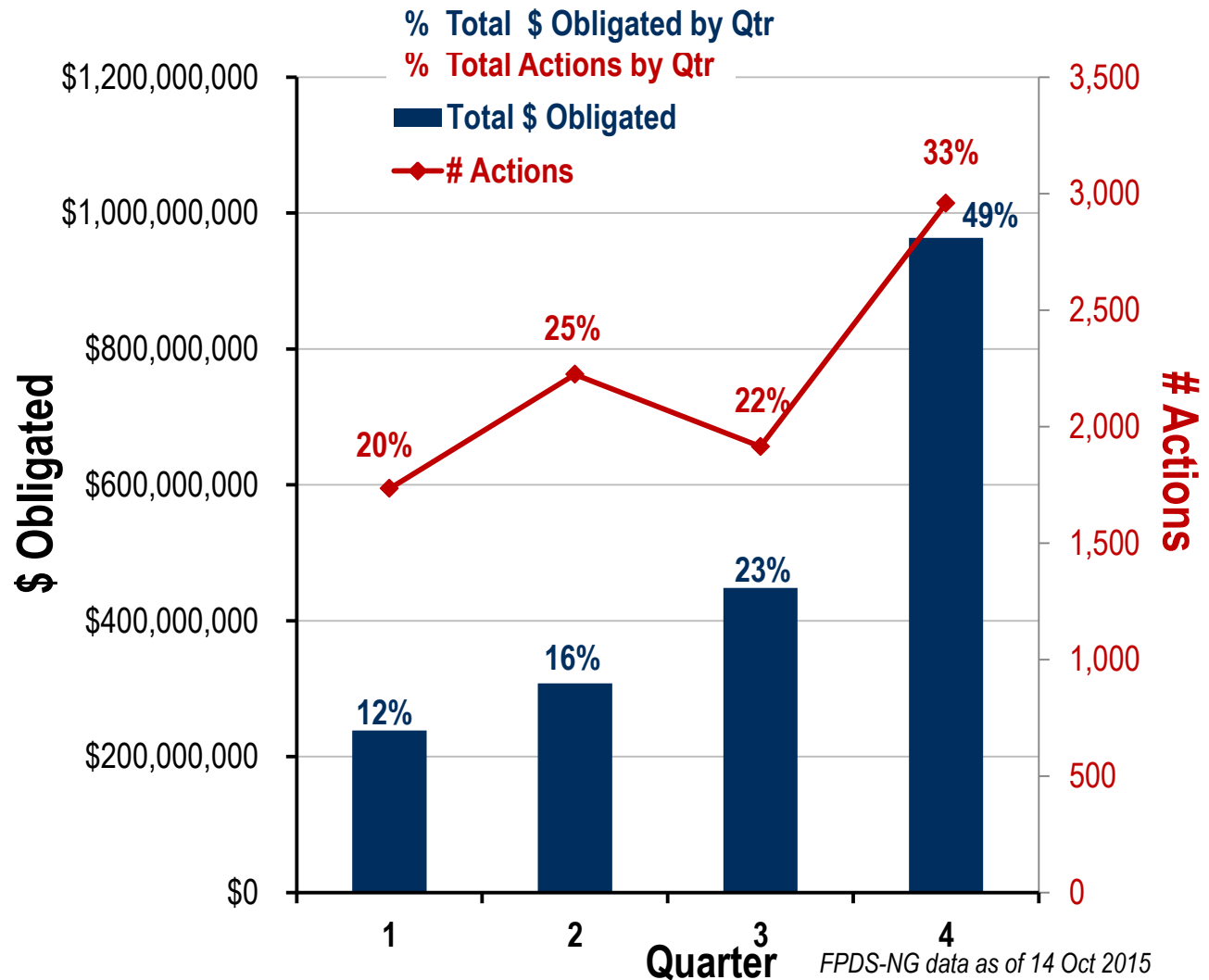
**SSC Atlantic  
Small Business and  
Industry Outreach Initiative  
4 December 2015**

**Mr. Steve Harnig  
SSC Atlantic  
Contracts Competency Lead**

# FY15 Metrics

## ▼ FY15

- **Total # Actions:**  
**8,830**
- **Total \$ Obligated:**  
**\$1,957,992,571**



# FY16 Focus Areas

- ▼ Increase contracting competence – ***Training***
  - ▼ Increase quality of documentation – ***PPMAP, IG***
  - ▼ Increase ownership & accountability – ***Align to Portfolios***
  - ▼ Reduce time to award – ***Streamline Processes***
  - ▼ Increase timeliness of awards – ***Need Dates***
- 

## ▼ Non-Focus Area Initiatives

- Contract Strategy
- PPMAP Actions
- IG Actions

# Gaining Efficiency and Effectiveness

- ▼ Align 2.0 personnel to portfolios
  - Rack and stack portfolio priorities
  - Adequately staff workforce to match contracts volume
  - Ownership and improved morale of ordering officers
- ▼ Manage input/output controls/queue to need-by date
  - Decrease PR Process Variability
  - Use the right metrics... and make them visible at the right levels
  - Reduce Ping Pong Effect/Enhance throughput at bottlenecks
- ▼ Maintain current PR status consistently
  - Early warning for PRs that are in extremis
  - Obtain solid feedback loop on PR package quality issues
  - Gain insight into problem areas in the process
  - Ability to intervene and assist PRs that need help

# 2.0 Contracting Competency

Tier 1

**Steve Harnig**  
Contracting Competency Lead 2.0  
(Chief of the Contracting Office)

**Deputy 2.0A**  
Donna Murphy

**CPI 20C**  
Christy Hammett

Tier 2

**ACAT Contracts**  
2.1  
HQ Only

**Non-ACAT Contracts/Orders**  
2.2  
Vacant

**Policy & Strategic Initiative**  
2.3  
Kristy Penninger

Tier 3

**Task Orders 1**  
2.2.1

**Task Orders 2**  
2.2.2

**Task Orders 3**  
2.2.3

**Large Contracts**  
2.2.4

**Purchase Card Program**

Tier 4

**Orders 1**  
22110

**Orders 2**  
22120

**Orders 3**  
22130 (Norfolk)

**Orders 1**  
22210

**Orders 2**  
22220

**Orders 1**  
22310

**Orders 2**  
22320 (NOLA)

**Orders 3**  
22330

Senior  
1102  
SSA  
VACANT

**Pre Award 1**  
22410

**Pre Award 2**  
22420

**Post Award**  
22430

# Future Contract Strategy

## ▼ No change in direction

- Scope-based contracts
- Aggressive Small Business strategy
- Building in ordering improvements

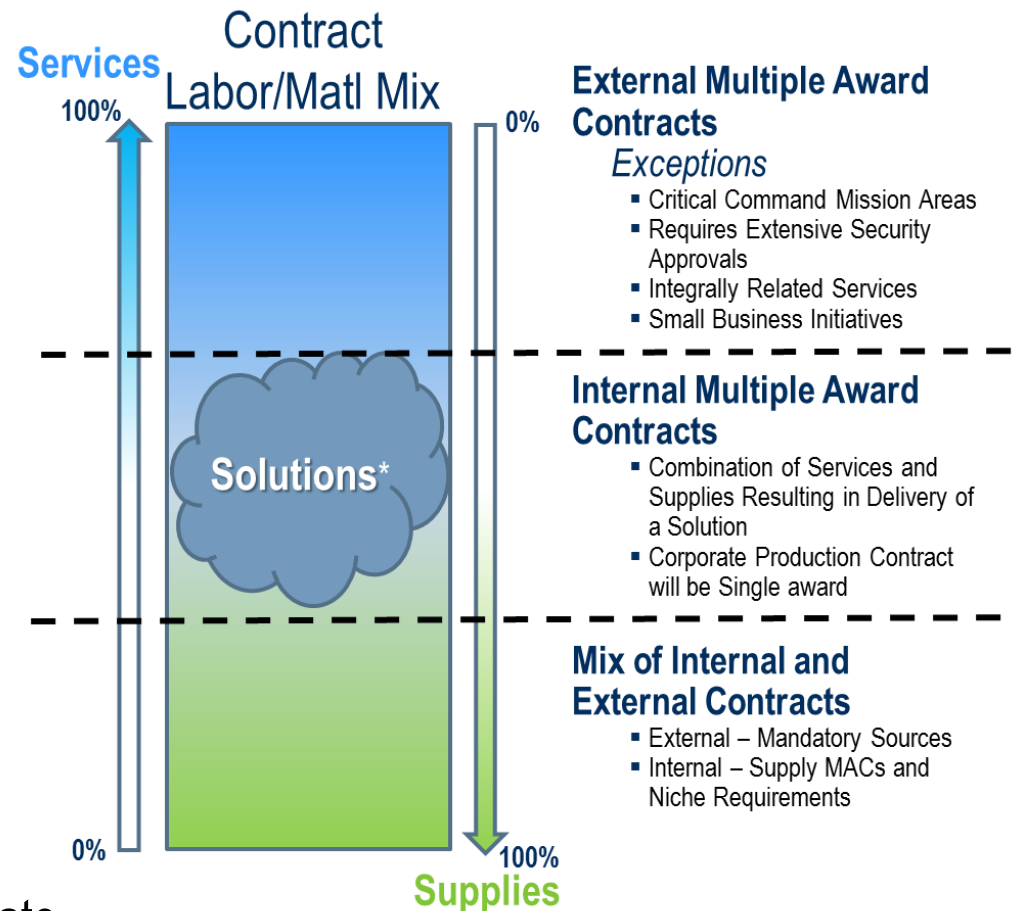
## ▼ First actions visible to industry

- Corporate production
  - SAC
  - Kitting set-aside

## ▼ Strategy

- Industry Days
- Focused RFPs
- Better communication to facilitate improvements from RFP to RFP

## Concept Overview





# Questions?



# Space and Naval Warfare Systems Center Atlantic

## Task Orders Division 221

**SSC Atlantic  
Small Business and  
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4 December 2015

**Ms. Lisa Rosenbaum**  
SSC Atlantic



# RFPs in Process

Portfolio	PR #	Est Value	Pillar/Vehicle	Status	Est Awd Date	General Description
C4I	1300501671	<\$5M	(BA Unrestricted)	RFP Pending	3 <sup>rd</sup> Qtr FY 16	Integrated Comm & Data System (ICADS) AN/URC-148(V)1 and AN/URC-148(V)2 Front End Analysis Documentation Completion & Dev (Base + 2)
C4I	1300489085	>\$5M - <\$10M	PII 8(a)	RFP Pending	3 <sup>rd</sup> Qtr FY 16	FY 14 DCGS-N, ICOP, JSIPS-N, and JCA OMN Support
C4I	1300519249	<\$10M	PII 8(a)	RFP Pending	3 <sup>rd</sup> Qtr FY 16	Performance-based Logistics – Organic (PBL-O) & Depot Support
C4I	1300531872	>\$10M	8(a) Incubator	RFP Pending	3 <sup>rd</sup> Qtr FY 16	Interior Communications (IC) Services
C4I	1300494694	>\$10M	TCI Unrestricted	RFP Pending	3 <sup>rd</sup> Qtr FY 16	NMT Tech Support
C4I	1300519249	<\$10M	PII Preferred	RFP Pending	3 <sup>rd</sup> Qtr FY 16	Performance-based Logistics – Organic (PBL-O) Ships Systems Exploitation Equipment (SSEE) & Cooperative Outboard Logistic Update (COBLU)

# Future Opportunities

Portfolio	PR #	Est Value	Pillar/Vehicle	Status	Est Awd Date	General Description
C4I	1300508810	> \$5M - < \$10M	TBD	Market Survey Posted	3 <sup>rd</sup> Qtr FY 16	COMSATCOM Technical Support
C4I	1300525608	>\$10M	TBD	Market Survey Posted	3 <sup>rd</sup> Qtr FY 16	Consolidated Afloat Network Enterprise Services (CANES) Agile Common Services (ACS) Services Support
C4I	TBD	>\$30M	TBD	Pending	4 <sup>th</sup> Qtr FY17	Computer Network Defense ISEA & Engineering Support (possibly 2 or 3 TOs)



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**Ms. Kelly Cannady**  
SSC Atlantic

# RFPs In Process

Portfolio	PR #	Est Value	Pillar/Vehicle	Status	Est Awd Date	General Description
USMC SOCOM	1300497824	> \$10M	DS Unrestricted	RFP Pending Est. Release Date DEC 2015	2 <sup>nd</sup> QTR FY16	GCCS-TCO/JTCW and TSOA Eng. Services, Software Integration & IA Support
USMC SOCOM	1300533829	> \$10M	ITES (Competitive)	RFP Pending Est. Release Date FEB 2016	3 <sup>rd</sup> QTR FY16	Combat Operations Center (COC) Field-Level Sustainment
USMC SOCOM	1300487882	> \$10M	DS Unrestricted	RFP Pending Est. Release Date DEC 2015	3 <sup>rd</sup> QTR FY16	GCCS-TCO/JTCW and TSOA Integrated Logistics Support
USMC SOCOM	1300506490	> \$10M	DS Unrestricted	RFP Pending Est. Release Date FEB 2016	3 <sup>rd</sup> QTR FY16	Combat Operations Center (COC) Engineering Support
USMC SOCOM	1300508104	> \$5M - < \$10M	TCI Unrestricted	RFP Pending Est. Release Date DEC 2015	2 <sup>nd</sup> QTR FY16	USMC PdM Emergency Response Systems (ERS) Engineering Support

## RFPs In Process (cont'd)

Portfolio	PR #	Est Value	Pillar/Vehicle	Status	Est Awd Date	General Description
USMC SOCOM	1300509083	> \$5M - < \$10M	DS Unrestricted	RFP Pending  Est. Release Date DEC 2015	2 <sup>nd</sup> QTR 2016	Army Panther Medium Mine Protected Vehicle (MMPV) C4I Systems Integration
USMC SOCOM	1300464904	< \$5M	PII Preferred	RFP Pending  Est. Release Date DEC 2015	2 <sup>nd</sup> QTR FY16	Information Technology Strategic Sourcing (ITSS) Project Support
USMC SOCOM	1300496802	< \$5M	BA Unrestricted	RFP Pending  Est. Release Date DEC 2015	2 <sup>nd</sup> QTR FY16	Distributed Common Ground Suite (DCGS)-MC Logistics Support
USMC SOCOM	1300504276	< \$5M	DS Unrestricted	RFP Pending  Est. Release Date JAN 2016	2 <sup>nd</sup> QTR 2016	Multi Mission Vehicle Integration (MMVI)



# Space and Naval Warfare Systems Center Atlantic

## Task Orders Division 223

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4 December 2015

**Ms. Audrey Orvin**  
SSC Atlantic

# RFPs In Process

Portfolio	PR #	Est Value	Pillar/Vehicle	Status	Est Awd Date	General Description
N&FS	1300501671	>\$5M - <\$10M	BA Unrestricted	RFP Pending Est. Release Date DEC 2015	2 <sup>nd</sup> QTR FY16	Integrated Communication & Data System (ICADS)
N&FS	1300530842	< \$5M	DARPA TPO	RFP Pending Est. Release Date DEC 2015	2 <sup>nd</sup> QTR FY16	GXV-T Program Support
N&FS	1300534464	> \$10M	SSC LANT Europe ISR	RFP Pending Est Release Date FEB 2016	3 <sup>rd</sup> QTR FY16	USAF IBDSS CONUS Sustainment
NF&S	1300494694	> \$10M	TCI Pillar Unrestricted	RFP Pending Est Release Date JAN 2016	2 <sup>nd</sup> QTR FY16	Navy Multi-band Terminal (MNT) Technical Support
NF&S	1300509543	< \$5M	Biometrics Support	RFP Pending Est Release Date JAN 2016	2 <sup>nd</sup> QTR FY 16	GOTM-Biometrics

## RFPs In Process (cont'd)

Portfolio	PR #	Est Value	Pillar/Vehicle	Status	Est Awd Date	General Description
NF&S	1300482486	> \$10M	ICO Unrestricted	RFP Pending Est. Release Date JAN 2016	3 <sup>rd</sup> Quarter FY 16	Cyber Security Support Svs.
NF&S	1300515476	> \$50M	BFS Unrestricted	RFP Pending Est Release Date FEB 2016	3 <sup>rd</sup> Quarter FY 16	Next Generation (NEXT Gen) Veterans Benefit Management System (VBMS) Execution
NF&S	1300530567	> \$10M	Netcentric Engineering & Integration	RFP Pending Est Release Date JAN 2016	3 <sup>rd</sup> Quarter FY 16	CYP CCTV CONUS – Phase I
NF&S	1300505518	> \$10M	BFS Unrestricted	RFP Pending Est Release Date JAN 2016	3 <sup>rd</sup> Quarter FY 16	Navy Reserve Business Solutions Financial Services
EIS	1300479998	< \$5M	PM/FM SBSA	RFP Pending Est Release Date DEC 2015	2 <sup>nd</sup> Quarter FY 16	PM Support – Data Center Transition & Infrastructure Svs – SSCLANT CHAS & NOLA





# Space and Naval Warfare Systems Center Atlantic Large Contracts

**SSC Atlantic  
Small Business and  
Industry Outreach Initiative**  
4 December 2015

**Ms. Sheela Casper**  
SSC Atlantic

# Opening Remarks

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## ▼ Revisions to Section L&M of the Solicitation

- Read upcoming solicitations in its entirety to ensure proposals are in compliance

## ▼ Pricing Proposal Information

- Revisions in pricing model and submission requirements
- Supporting data requirements must be submitted with proposals

## ▼ Seeking Industry Input for Future Strategies

- Input for market surveys
- Participation in industry days
- Other means as applicable

# RFPs In Process (Pending/Issued or Under Eval)

Solicitation #	Est Value	Acquisition Strategy	Status	Est RFP Release Date	Est Awd Date	General Description
N65236-13-R-0016	\$250M - \$1B	Full & Open (MAC*)	Under Eval	Released	3 <sup>rd</sup> Qtr, FY16	C2 Supply MAC
N65236-14-R-0005	\$50M - \$100M	Full & Open Competition (SAC**)	Under Eval	Released	1 <sup>st</sup> Qtr, FY16	Navigation Systems In-Service Engineering Services
N65236-14-R-0014	\$50M - \$100M	8(a) Set-Aside (MAC)	RFP Pending	2 <sup>nd</sup> Qtr, FY16	4 <sup>th</sup> Qtr, FY16	Handheld Radios, Cellular Handsets, and Radio Telephone Equipment
N65236-14-R-0015	\$50M - \$100M	Full and Open Competition (SAC)	RFP Pending	2 <sup>nd</sup> Qtr, FY16	4 <sup>th</sup> Qtr, FY16	SOCS SATCOM and Network Support Services

\* MAC – Multiple Award Contract

\*\* SAC – Single Award Contract

# Future Opportunities

Solicitation #	Est Value	Acquisition Strategy	Status	Est RFP Release Date	Est Awd Date	General Description
N65236-15-R-0016	<\$5M	8(a) Set-Aside (SAC)	Acquisition Planning	2 <sup>nd</sup> Qtr, FY16	4 <sup>th</sup> Qtr, FY16	Facilities and Plant Property Support Services
N65236-15-R-0001	\$100M - \$250M	Full and Open Competition (MAC)	Acquisition Planning	2 <sup>nd</sup> Qtr, FY16	2 <sup>nd</sup> Qtr, FY17	Submarine C5I Systems Integrated Platform Engineering Support
N65236-15-R-0005	\$100M - \$250M	Full and Open Competition (MAC)	Acquisition Planning	1 <sup>st</sup> Qtr, FY16	1 <sup>st</sup> Qtr, FY17	Tagging, Tracking, and Locating (TTL) Services & Equipment
N65236-15-R-0024	<\$5M	TBD (SAC)	Market Research	2 <sup>nd</sup> Qtr, FY16	1 <sup>st</sup> Qtr, FY17	AN/FSN-7 Airfield Lighting Control System Installation and Support
N65236-15-R-0010	\$250M - \$1B	Full and Open Competition (SAC)	Market Research	3 <sup>rd</sup> Qtr, FY16	3 <sup>rd</sup> Qtr, FY17	C5ISR Acquisition, Engineering, & Integration (CAEI) (Corporate Production)

## Future Opportunities (cont'd)

Solicitation #	Est Value	Acquisition Strategy	Status	Est RFP Release Date	Est Awd Date	General Description
N65236-15-R-0015	\$250M - \$1B	TBD (MAC)	Market Research	3 <sup>rd</sup> Qtr, FY16	3 <sup>rd</sup> Qtr, FY17	Mobile C4I Solutions
N65236-15-R-0030	\$250M - \$1B	TBD (MAC)	Market Research	2 <sup>nd</sup> Qtr, FY16	2 <sup>nd</sup> Qtr, FY17	Electronic Security Systems (ESS) and Emergency Management (EM) Engineering/Technical Support Services
N65236-16-R-0001	\$10M - \$50M	TBD (SAC)	Market Research	3 <sup>rd</sup> Qtr, FY16	2 <sup>nd</sup> Qtr, FY17	USMC Intelligence Analysis System Advanced Analytics Technical Solution
N65236-16-R-0006	\$10M - \$50M	TBD (SAC)	Market Research	TBD	TBD	Engineering & Operational Support for Aviation & Polar Programs

## Future Opportunities (cont'd)

Solicitation #	Est Value	Acquisition Strategy	Status	Est RFP Release Date	Est Awd Date	General Description
TBD	\$250M - \$1B	TBD (MAC)	Market Research	TBD	TBD	Intelligence , Surveillance and Recon (ISR) Solutions
TBD	\$250M - \$1B	TBD (MAC)	Market Research	TBD	TBD	Tactical Networks and Command Centers
TBD	\$50M - \$100M	TBD (MAC)	Market Research	TBD	TBD	Telephony and IC
TBD	\$250M - \$1B	TBD (MAC)	Market Research	TBD	TBD	Cyber Security
TBD	\$250M - \$1B	TBD (MAC)	Market Research	TBD	TBD	Shipboard and Shore Communications Systems
TBD	\$250M - \$1B	TBD (MAC)	Internal Planning	TBD	TBD	Stand-Alone Kitting (Corporate Production)



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